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# QUALIFIED CAPITAL MARKETS TRADER

Propel Yourself to Financial and Academic Success

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THE ACADEMY OF TRADING LTD

*“To be a successful Trader you shouldn’t think about it from the perspective of making good predictions, because ultimately it’s about making good decisions.”*

*David Carmichael*

## THE EPITOME IN LEARNING FINANCIAL TRADING

Congratulations to you for taking your first step towards becoming one of the most successful Financial Traders in the UK. By signing up to our Qualified Capital Markets Trader course you are choosing to enrol on to the only course of it's kind in the UK.

This course is a unique 18 month course which when you have completed it will bestow the necessary qualifications upon you, which you need in order to be employed in any regulated environment such as a Bank or Hedge Fund. This is the only course available where once you have passed all of the necessary modules we will GUARANTEE you a position as a Financial Trader (such is our confidence in the material which you will learn).

This course is divided into the academic element which we recommend that you complete in conjunction with the CISI (Chartered Institute for Securities & Investment), which is the number one professional body in the world for those who work within this industry. You can study the modules through distance learning and you will have to sit external exams to complete the academic side of the process. Once you have passed the exams you can be secure in the knowledge that these qualifications will hold you in good stead as they are recognised and accepted worldwide. This means that if you want to then work in a "regulated" environment within a Bank, Hedge Fund or other Financial Firm you will have the necessary qualifications that the regulator requires. The UK regulator is the Financial Conduct Authority (FCA).

The Practical element of this course is executed in conjunction with The Academy of Trading, which is part of Universal Private Equity. This is the part of the course where you will learn in depth from experts exactly what you need to do to consistently trade the financial markets **profitably**.

After this there will be a 3-6 month period where you will actually trade so that we can monitor you to ensure that you have assimilated all of the lessons contained within the course. Once you demonstrate that you can trade profitably by utilising the model which you have learned, in addition to you passing the academic exams through the CISI, we will sign you off as a Qualified Capital Market Trader and then the world is your oyster.

After you have completed this course you will be awarded and permitted to use the designation ACSI from the Chartered Institute for Securities and Investment and the Designation QCMT from the Academy of Trading.



Chartered Institute for Securities & Investment

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## HOW IS THE QUALIFICATION STRUCTURED?

This is a unique course which is extremely highly regarded within the industry. It is fundamentally divided into two parts, the first part being the **Academic** element, and the second part being the **Practical** element.

### THE ACADEMIC ELEMENT

This element has to be completed through the CISI (The Chartered Institute for Securities & Investment) or you should already hold an equivalent qualification through an alternative professional body. Through the CISI the Academic element is comprised of the “Capital Markets Programme” which essentially is a modular exam structure made up of at least two units. One regulatory unit and one technical unit.

#### The Regulatory Unit

This is made up from a choice of either “UK Financial Regulation” or if you are based outside of the UK the local regulatory unit for your jurisdiction.

#### The Technical Unit

This is made up from a choice of either

- Securities/Global Securities
- Derivatives
- Financial Derivatives/Global Financial Derivatives.

#### Integrity Test

In addition to the above 2 units you have to also pass the CISI’s “Integrity Matters” Test. This is an online integrity test designed to highlight ethical dilemmas which you may face at work. This is applicable to those candidates who are based in the UK, Ireland, Europe and the USA. You must pass the “Integrity Matters” test as a pre-requisite to sitting the rest of the Academic element.



## **HOW THE ACADEMIC MODULES ARE ASSESSED**

In order to complete the “Regulatory” unit you required to sit and pass a one hour 30 minute multiple choice question exam. The exam length for technical units can be up to two hours and are also multiple choice.

All exams can be taken at one of the CISI’s Computer Based Testing (CBT) centres. You can visit [cisi.org/cbt](http://cisi.org/cbt) to find your nearest venue.

Once you have passed these academic exams you can be secure in the knowledge that these qualifications will hold you in good stead as they are recognised and accepted worldwide. So if you want to then work in a “regulated” environment within a Bank, Hedge Fund or other Financial Firm you will have achieved the minimum necessary qualifications that the regulator requires. The UK regulator is the Financial Conduct Authority (FCA).

## **THE PRACTICAL ELEMENT**

This element has to be completed through the Academy of Trading (which is part of Universal Private Equity Ltd). It is comprised of three elements which are divided into separate segments but essentially it is broken down into

### **Fundamental Analysis**

Learning our practical model, which we have developed through modelling the most successful Traders in the world, of how to evaluate different financial markets and instruments by examining the economic, financial and other qualitative and quantitative factors.

### **Technical Analysis**

Learning how to practically make judgements relating to the movement of different financial markets and instruments by focusing on “price action” and numerous other additional statistical tools.

### **The Psychology of Trading/Dealing Securities**

Every successful trader understands that the psychology/mentality of the Trader plays a massive part in their success. In fact some would say that this is the most important aspect. You will learn how to condition yourself so that you consistently have that mentality

### **Becoming Systematic in Your Trading**

Learn how to put it all together so that you become a complete Trader.

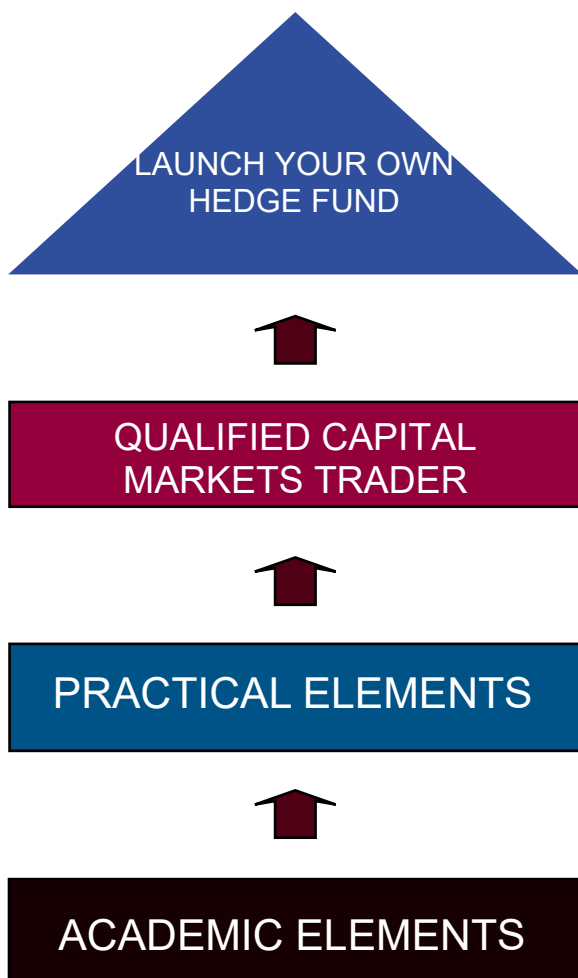
## WHEN YOU PASS THE ACADEMIC AND PRACTICAL ELEMENTS

When you successfully complete the CISI “Capital Markets Programme you will be eligible for Associate membership of the CISI and you will be entitled to use the designatory letters ACSI. You will also have access to the final step in the CISI’s capital Markets study pathway which is the Diploma in Capital Markets. You can obtain more information about this at [cisi.org/dcm](http://cisi.org/dcm)

When you have completed the practical elements through The Academy of Trading in addition to the Academic elements shown above you will then be entitled to use the designation QCMT, as a Qualified Capital Markets Trader. This is awarded by The Academy of Trading.

## GUARANTEE OF EMPLOYMENT

As a QCMT you are guaranteed a position as a Trader with one of our partner or affiliated companies.



Perform to a high level and we will partner with you to set up your own Hedge Fund. This will include the provision of your Hedge Fund’s Initial Capital.

Pass the Practical Elements and you will be awarded the designation QCMT. This will guarantee you a Trading position at Universal Private Equity.

Learn exactly how the experts practically remain consistently profitable when trading the Financial Markets so that you can replicate their strategies

Pass the CISI’s Capital Markets Programme and become an Associate Member of the CISI. You will be awarded the Designation ACSI.





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**CISI**  
CHARTERED INSTITUTE FOR  
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